

# HMW Advisory

Capability Statement

# About Us

At HMW Advisory, we're not just your accountants – we're your trusted business advisors, committed to helping you **achieve more**. From strategic business advisory services that provide actionable insights to expert accounting solutions handling everything from bookkeeping to financial reporting, we have you covered. Our tax specialists are also here to guide you through the complexities of taxation, ensuring maximum efficiency and minimum liabilities. Our team is dedicated to unlocking your business's full potential and ensuring your financial success.

Contact us today to discover how our tailored services can propel your business to new heights and help you achieve more.

## Our Experience

The HMW Group team has in-depth experience across a range of industry sectors guaranteeing you receive advice from someone who truly understands the issues you face or will face, and how to offer you pragmatic and effective solutions and support.



Engineering



Manufacturing, energy,  
waste management



Medical and  
healthcare



Property and  
construction



Retail, hospitality  
and tourism



Technology and  
communication

## Why Work With Us?

- We generate value.
- We do what we say we will.
- We listen and clearly explain.
- We find opportunities to create wealth for you.
- We value your business and your loyalty.

# What We Can Do for You..

The correct guidance from someone who understands the issues you face and can help you plan and clarify your strategies, coupled with careful implementation is key.

## Accounting Compliance & Statutory Reporting

- Technical accounting advice
- Statutory report
- Accounting compliance

## Business Set-up and Structuring

- Registration assistance
- Strategic planning support

## Forecasting and Modelling

- Custom financial models
- Trend analysis
- Scenario planning
- Regular updates and reviews

## Budgeting and Cashflow

- Budget planning and analysis
- Cash flow analysis
- Expense tracking

## Tax Planning & Structuring

- Planning and structuring
- Tax in mergers & acquisitions
- Capital gains tax
- GST and indirect taxes
- Tax compliance
- Tax services

## Business Performance and Management Reporting

- Performance tracking
- Custom management reports
- Forecasting & budgeting support

## Strategic Business Planning

- Performance improvement
- Growth strategies
- Getting results with improved efficiencies
- Risk assessment and management



# Offering a Partner-Led Approach



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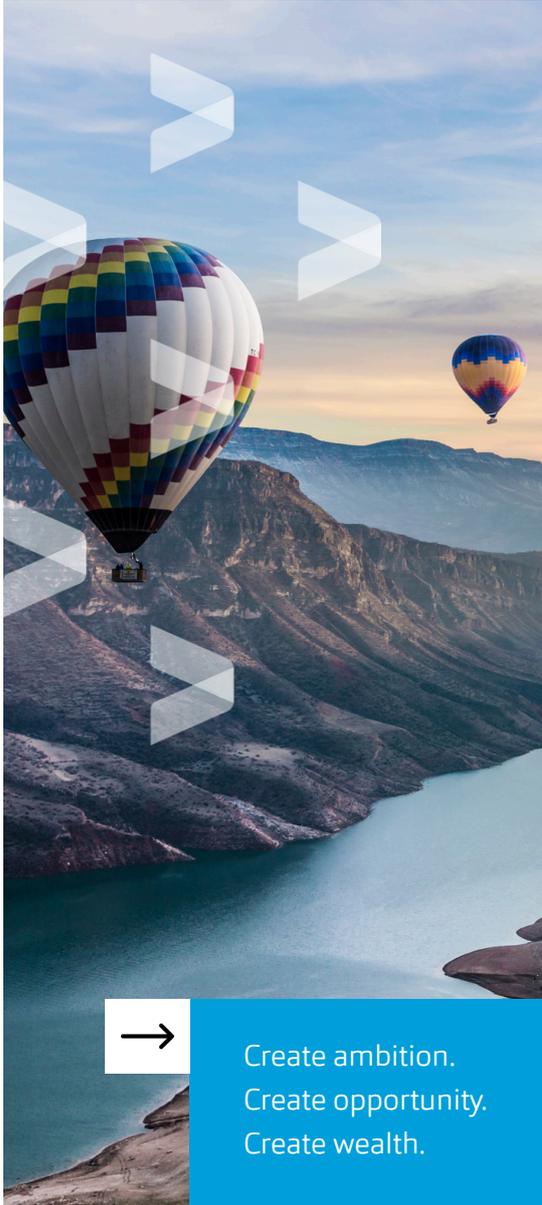


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Scan QR code to contact Ian today!



Create ambition.  
Create opportunity.  
Create wealth.

# Proud Member of Russell Bedford International

HMW Group is a proud member of Russell Bedford International, a global network of professional services firms providing accounting, audit, tax, financial and other consulting services. Russell Bedford operates all over the world with more than 370 offices located in 110 countries. The services the network offers are truly global, allowing us to deliver innovative solutions to a diverse range of clients.

Our trusted network of business professionals ensures our clients receive consistent and exceptional service from across the globe. With a common set of values, Russell Bedford International member firms deliver qualified advice across audit, accountancy, tax and advisory services.

We support our clients by providing the capability to grow their businesses regionally, nationally and internationally, enabling them to expand their businesses with confidence as they enter into new territories and ensuring consistent service is always delivered.



# Your Complete Advisory Team, All in One Place



## Business Advisory, Accounting and Tax

- Accounting compliance & statutory reporting
- Technical accounting advice
- Tax planning & structuring
- Planning and structuring
- Tax in mergers & acquisitions
- Capital gains tax
- Fringe benefits tax
- GST and indirect taxes
- Tax compliance & management
- Employment taxes
- Strategic business planning
- Performance improvement
- Risk assessment and management
- General corporate tax services
- Budget planning & cashflow analysis
- Cashflow forecasting
- Expense tracking
- Business performance and management reporting
- Business set-up, structuring & registration
- Forecasting and modelling



## Corporate Finance

- Due diligence and transaction support
- Valuations
- Capital structure reviews
- Financial modelling
- Deal structuring
- M&A and divestitures
- Equity and debt capital raisings
- Equity capital market strategy advice
- Credit and financial assessments
- Leveraged buy-outs
- Fundraising and capital markets



## Debt Advisory

- Debt structure modelling and advice
- Debt / loan placement and raising
- Loan assessments and proposals
- Negotiation of loan terms and conditions
- Commercial loan policy review and advice
- Independent commercial loan / portfolio reviews
- Industry sector insights
- Loan / lead origination and generation
- Loan impairment stress testing / modelling



## Bookkeeping and Payroll

- General bookkeeping services
- Debtor & creditor management
- Bank transaction processing
- Software set-up, implementation & data migration
- BAS & IAS preparation
- PAYG withholding reporting and lodgement



## Financial Planning and Wealth Management

- Financial planning
- Wealth creation and protection strategies
- Retirement planning
- Investment advice
- Personal insurance
- Superannuation advice
- Self-Managed Superannuation Funds advice
- Customised estate and succession planning

## Our Service Charter

- We listen to you.
- We clearly explain our advice.
- We are accessible, responsive and do what we say we will.
- We identify opportunities for you which enhance your business and create wealth.
- We are solution oriented and client focused.

## Our Strengths

- We value our relationships, earned through integrity, capability and accountability.
- We are passionate about what we do and the success of our clients.
- An experienced team who possess technical expertise and commercial acumen to deliver real solutions.
- Lateral thinking, our strategies are well tested and we solve challenges others cannot.
- Privately owned and independent.

## Depth of Our Expertise

- Over 40 professional qualified practitioners.
- 9 Partners and 6 Associate Partners.
- An extensive network of Investors and Financiers to support debt and equity raising opportunities.
- We are a member of Russell Bedford International, a global alliance of independent accounting and advisory firms giving us global reach and intelligence.



## Every Journey Begins with a Conversation

Wondering how we can help you create wealth?  
Get in touch.



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